

TULSA

WHERE BUSINESS GROWS.



BUSINESS LOCATION DATA

TULSA OKLAHOMA BUSINESS LOCATION DATA



FACILITIES

■ Industrial Buildings	4
■ Office Buildings	4
■ Land	5
■ Retail Buildings	5
■ Utilities	6

QUALITY OF LIFE

■ Tulsa MSA Demographics	19
■ Cost of Living	20
■ Education	20
■ Health Care	23
■ Culture & Recreation	24
■ Climate	25
■ Other Facts	25

WORKFORCE

■ Labor Force	8
■ Wage & Salary Employment	8
■ Employment by Sector	8
■ Unemployment Rates	9
■ Wage Rates	9
■ Union Information	10
■ Workers' Compensation	10

TULSA MAP

■ Tulsa Maps	26
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MARKET ACCESS

■ Air	11
■ Motor Freight	12
■ Rail	13
■ Waterway	13

BUSINESS ENVIRONMENT

■ Largest Employers	14
■ Incentives	14
■ Taxes	16
■ Community Data	17
■ Business Announcements	18



FACILITIES

A customized listing of available properties and sites is available through the Tulsa Metro Chamber's Economic Development Division: 800.624.6822 or 918.585.1201.

INDUSTRIAL BUILDINGS

- Market size – 59,977,338 sq. ft.
- Available sq. ft. – 6,188,436 Vacancy 10.3%
- Rental rates – \$3.85 to \$5.21 sq. ft. triple net
- 2010 city construction permits – 21 issued for 182,300 sq. ft. or \$9.36 million

INDUSTRIAL MARKET SUMMARY

BUILDING SIZE	GROSS BLDG. SQ. FT.	SALES PRICE \$/SQ. FT.	LEASE RATE \$	VACANCY %
0 – 4,999	1,865,567	73.01	5.21	8.78
5,000 – 9,999	4,710,196	49.04	5.14	9.69
10,000 – 19,999	7,225,646	47.01	4.91	9.29
20,000 – 39,999	8,436,638	38.05	4.26	12.41
40,000 – 59,999	5,539,326	29.57	4.31	12.01
60,000 – 99,999	5,639,734	22.59	4.16	11.57
100,000 +	26,560,231	28.70	3.85	9.54

CBRE Oklahoma Tulsa Industrial Mid-Year 2011 & Research Wizard City/County Library July 2011

OFFICE BUILDINGS

- Market size – 21,569,217 sq. ft.
- Available sq. ft. – 5,094,454 Vacancy 23.6%
- Rental rate average \$13.85
- 2010 city construction permits – 19 issued for 259,500 sq. ft. or \$33.55 million

OFFICE MARKET SUMMARY

SUB MARKET	TOTAL SQUARE FEET	AVAIL. SQUARE FEET	VACANCY %	WEIGHTED AVG. RENTAL RATE \$
CBD	8,604,419	23.10	1,987,872	13.05
East	2,371,103	42.38	1,004,862	14.31
Midtown	1,978,406	13.04	253,636	13.58
North Central	714,871	27.50	196,583	13.12
Northeast	920,000	11.74	108,000	10.81
South Central	6,980,418	22.11	1,543,501	14.93
Market Total	21,569,217	23.64	5,094,454	13.85

CBRE Oklahoma Office Mid-Year 2011 & Research Wizard, City/County Library July 2011

LAND

- More than 31 developed industrial/business districts
- Tulsa Port of Catoosa
- Tulsa International Airport
- Richard Lloyd Jones Jr. Airport

ESTIMATED LAND COSTS PER SQUARE FOOT

INDUSTRIAL PARK	LOW COST \$	HIGH COST \$	MEDIAN COST \$
one acre	1.50	5.00	3.00
1 - 5 acres	1.50	4.00	2.75
5 - 10 acres	0.75	3.00	1.75
10 - 20 acres	0.50	2.00	1.25
20 - 40 acres	0.35	1.00	0.60
over 40 acres	0.25	0.75	0.40

NON-INDUSTRIAL PARK	LOW COST \$	HIGH COST \$	MEDIAN COST \$
one acre	1.00	3.00	1.75
1 - 5 acres	0.75	2.50	1.25
5 - 10 acres	0.50	2.00	1.00
10 - 20 acres	0.25	1.50	0.75
20 - 40 acres	0.15	0.75	0.35
over 40 acres	0.10	0.50	0.15

RETAIL	LOW COST \$	HIGH COST \$	MEDIAN COST \$
one acre	9.00	25.00	14.00
1 - 5 acres	6.00	15.00	9.00
5 - 10 acres	5.00	10.00	7.00
10 - 20 acres	4.50	6.00	5.00
20 - 40 acres	4.00	5.00	4.50
over 40 acres	2.50	5.00	3.50

CBRE Oklahoma & Research Wizard City/County Library July 2011

RETAIL BUILDINGS

- Market size – 18,819,777 sq. ft.
- Available sq. ft. (Class A-D) – 2,279,029 Vacancy 12.11%
- 2010 city construction permits – 33 issued for 477,400 sq. ft. or \$25.44 million
- Weighted average rental rate (Class A-D) – \$11.48

RETAIL MARKET SUMMARY

BUILDING CLASS	SQUARE FOOTAGE	VACANT SQUARE FOOT-AGE	VACANCY %	AVERAGE RATE \$
A	7,806,668	552,082	7.07	18.88
B	4,391,121	615,456	14.02	10.39
C	5,278,805	954,494	18.08	8.60
D	1,343,183	156,997	11.69	7.24
Total	18,819,777	2,279,029	12.11	11.48

CBRE Oklahoma Tulsa Retail Mid-Year 2011 & Research Wizard, City/County Library July 2011



UTILITIES

ELECTRICITY

Provider - Public Service Co. of Oklahoma

COMMERCIAL SERVICE – TYPICAL MONTHLY BILL

Kw Bill Demand	3	6	12	30	50	100	500
Kilowatt Hours	375	750	1,500	6,000	12,500	30,000	150,000
Cost \$	62	87	136	425	1,010	2,320	11,364

INDUSTRIAL SERVICE – TYPICAL MONTHLY BILL

Kw Bill Demand	150	300	500	1,000	5,000	10,000	--
Kilowatt Hours	30	60	125	350	1,800	3,500	--
Cost \$	2,370	4,680	9,562	20,330	102,467	200,731	--

Tulsa City-County Library/AEP-Public Service Company of Oklahoma, Oct. 2011



NATURAL GAS

Provider - Oklahoma Natural Gas Co.

COMMERCIAL & INDUSTRIAL SERVICE – TYPICAL MONTHLY BILL

Dth/Mmbtu Per Month	50*	100**	500**	1,000**	5,000**	10,000**
Monthly Cost \$	377	575	3,428	5,682	22,453	44,353

Tulsa City-County Library/Oklahoma Natural Gas, Oct. 2011

* Does not qualify for transport and is based on ONG's 12-month average commodity price of \$5.89 per Dth plus monthly service fees

** Qualifies for transport and third party gas. Costs are based on ONEOK Gas Transmission's 12-month commodity price of \$3.96 per Dth plus monthly transport fees as well as a usage profile representing a load factor of 78%

Large customers should contact ONG for specific costs. Costs for 100 Dth or higher apply to transport customers who purchase gas from a third party supplier, with ONG transporting it for them.

One Dekatherm (Dth) of natural gas is equal to one million British thermal units (Btu) dry.

WATER & SEWER

- Provider - City of Tulsa (two city-owned lakes)
- Capacity / Usage (mgd) Water 200+/100 Sewer 100+/52

COMMERCIAL SERVICE – COST PER THOUSAND GALLONS*

COMMERCIAL SERVICE – COST PER THOUSAND GALLONS*		
Water	Inside City	\$2.32
	Outside City	\$3.41
Sewer	Inside City	\$4.27
	Outside City	\$7.06

INDUSTRIAL SERVICE – COST PER THOUSAND GALLONS*

INDUSTRIAL SERVICE – COST PER THOUSAND GALLONS*		
Water	Inside City	\$1.69
	Outside City	\$2.49
Sewer	Inside City	\$2.70
	Outside City	\$4.13

*Does not reflect monthly meter charge, size based on need
Tulsa City-County Library/City of Tulsa, Oct. 2011

TELECOMMUNICATIONS

- Local service providers include AT&T, Verizon, Cox Business Services, TW Telecom, EasyTEL Communications and Windstream
- The Tulsa area offers the latest in telecommunications technology including 100 percent fiber and digital switching networks with near instantaneous self-healing capabilities
- Five area Points of Presence





WORK FORCE

AREA LABOR FORCE

	TULSA COUNTY	TULSA MSA	STATE
Dec. 2011	290,188	435,748	1,754,040
Dec. 2010	289,061	434,239	1,742,220

Oklahoma Employment Security Commission

WAGE AND SALARY EMPLOYMENT

	TULSA MSA	STATE
Dec. 2011	420,400	1,584,900
Dec. 2010	410,200	1,543,200

Oklahoma Employment Security Commission

MSA EMPLOYMENT BY SECTOR OKLAHOMA EMPLOYMENT SECURITY COMMISSION

	DEC. 2011	DEC. 2010	CHANGE
Total Non-Farm	420,400	410,200	10,200
Natural Resources & Mining	7,400	7,100	300
Construction	22,100	20,100	2,000
Manufacturing	50,600	44,700	5,900
Trade (Wholesale & Retail)	60,700	61,900	(1,200)
Transportation, Warehousing & Utilities	21,000	20,500	500
Financial Activities	22,700	22,900	(200)
Information	8,000	8,300	(300)
Professional & Business Services	57,800	55,300	2,500
Education & Health Services	61,700	60,200	1,500
Leisure & Hospitality	37,100	36,500	600
Other Services	16,400	16,500	(100)
Government	54,900	56,200	(1,300)

UNEMPLOYMENT RATES

PERIOD	COUNTY %	MSA %	STATE %
Dec. 2011	6.4	6.6	6.0
2010 Avg.	7.6	7.9	7.1
2009 Avg.	6.8	7.1	6.6
2008 Avg.	3.6	3.7	3.7
2007 Avg.	3.8	3.9	4.1

Oklahoma Employment Security Commission

WAGE RATES

2012 TULSA MSA ESTIMATE OF MEDIAN BASE SALARIES

POSITION	SALARY \$
Accountant	46,340
Administrative Assistant	34,893
Bank Teller	23,329
Bookkeeper	29,629
Chemical Technician	39,592
Computer Operator	33,174
Computer Programmer, Lead	78,964
Controller, Top Corporate	150,243
Electrical Engineer	67,865
Electronics Assembler	25,201
Engineering Technician	42,406
File Clerk	25,186
General Clerk	28,079
Internal Auditor	51,122
Light Truck Driver	29,170
Machinery Mechanic	31,429
Market Research Analyst	46,960
Mechanical Engineer	64,910
Millwright	44,847
Order Clerk	28,585
PC Specialist	43,174
Personnel Clerk	31,629
Production Supervisor	53,449
Secretary	27,836
Stationary Engineer	41,056
Systems Analyst, Lead	78,162
Warehouse Worker	24,328

POSITION	SALARY \$
Accounting Clerk	29,805
Aircraft Mechanic	48,129
Benefits Analyst	45,339
Chemical Engineer	72,402
Chemist	46,553
Computer Programmer	59,425
Construction Worker	29,237
Data Entry Operator	24,068
Electrician, Certified	45,548
Electronics Technician	42,406
Executive Secretary	36,058
Fork Lift Operator	25,471
Heavy Truck Driver	35,349
Janitor	22,116
Machine Tool Operator	31,249
Maintenance Worker	28,846
Material Handler	26,025
Medical Lab Technician	33,217
Office Manager	45,498
Payroll Clerk	34,257
Personnel Analyst	47,381
Physicist, PhD	87,491
Receptionist	25,250
Shipping Clerk	28,187
Systems Analyst	57,251
Tool & Die Maker	45,953
Welder	35,417

Economic Research Institute, Feb. 2012

UNION INFORMATION

UNION MEMBERSHIP

	2010	2009	2008	2007	2006
Employment	423,400	412,115	447,459	391,588	391,041
Union Members	25,041	29,509	24,548	20,410	18,719
Percent Unionized	5.9%	7.2%	5.5%	5.2%	4.8%

Union Membership and Coverage Database (UnionStats.com), Jul. 2011. Membership includes both private & public sectors

2010 REGIONAL PERCENTAGE OF UNION MEMBERSHIP

- Tulsa – 5.9%
- National average – 11.9%
- Albuquerque, NM – 8.4%
- Denver, CO – 8.0%
- Kansas City, MO – 9.4%
- Little Rock, AR – 4.6%
- Louisville, KY – 13.7%
- St. Louis, MO – 14.2%

Union Membership and Coverage Database (UnionStats.com), July 2011

PETITIONS

	2010	2009	2008	2007	2006
Petitions	4	1	5	0	5
Wins	2	1	2	0	2
Losses	2	0	3	0	3
Percent of Losses	50%	0%	60%	0%	60%

National Labor Relations Board, July 2011

WORKERS COMPENSATION

- Rates are only quoted by job code. Oklahoma offers three options for insurance:

Private carrier (for list of private carriers)
 Oklahoma Insurance Commissioner's Office
 Property & Casualty Rates Division
 (405)521-3681 or www.ok.gov/oid

Self insurance
 Okla. Worker's Compensation Court
 Insurance Department
 (405)522-8680

CompSource OK
 State Underwriting
 (405)232-7663 or (800)347-3863

Research Wizard - City County Library, January 2012



MARKET ACCESS

AIR

TULSA INTERNATIONAL

- Located on 4,000+ acres – 700+ acres available for immediate development
- Ten minutes from most points in the city including downtown and the Port of Catoosa
- 22 gates and three runways – 10,000, 7,700 and 6,100 feet in length
- Approximately five million people served annually
- Non-stop service to 16 cities with an average 60+ departures per day
- Three freight carriers; 2011 air freight – 54,000+ tons
- Fixed base operators, 30 hangars and general aviation services
- U.S. Customs offices
- 12,000+ people employed – American Airlines, HP Enterprise Services, Spirit AeroSystems, Lufthansa and others
- Daily flights on five major airlines

RICHARD LLOYD JONES JR.

- 700-acre facility with three runways – 5,100, 4,200 and 2,800 feet in length
- Two fixed-base operators with six hangars for 70 aircraft
- 211 commercial and private hangars with room for expansion
- Home to Spartan College of Aeronautics and Technology and six other flight schools
- Home to Tulsa Technology Center's aviation campus
- Ten minutes south of downtown
- Base for 500 aircraft and 350+ employees

Tulsa Airport Authority, Jan. 2012

- Central location for major distribution centers
- Access to I-44, I-40 & I-35
- One-to-two day delivery time to major cities in West South Central region
- Numerous carriers including FedEx, UPS, Melton, Yellow, and others

ROAD DISTANCE TO MAJOR MARKETS

CITY	MILES	KILOMETERS
Atlanta	772	1,242
Boston	1,537	2,473
Charlotte	990	1,593
Chicago	683	1,099
Cleveland	925	1,488
Dallas	263	423
Denver	681	1,096
Detroit	909	1,463
Houston	478	769
Kansas City	248	399
Los Angeles	1,452	2,336
Memphis	401	645
New Orleans	647	1,041
New York	1,344	2,162
Oklahoma City	105	169
St. Louis	396	637
Seattle	1,982	3,189
San Francisco	1,760	2,832



- Two mainline carriers – BNSF & Union Pacific
- Four short line carriers – Sand Springs, Tulsa-Sapulpa Union, St. Louis Southwestern & SK&O
- Area switching services and piggyback facilities
- Rail serves major industrial parks including the Tulsa Port of Catoosa
- Expediter services

RAIL DISTANCE TO MAJOR MARKETS

CITY	DAYS
Atlanta	3
Cleveland	3
Denver	2
Houston	2
Little Rock	1
Memphis	2
Nashville	3
New York	4
Phoenix	3
Seattle	4

CITY	DAYS
Chicago	2
Dallas	1
Detroit	3
Kansas City	1
Los Angeles	4
Miami	4
New Orleans	2
Oklahoma City	1
Pittsburgh	3
St. Louis	2

WATERWAY TULSA PORT OF CATOOSA, JAN 2012

- Provider – Tulsa Port of Catoosa
- Year round service – ice free
- Foreign Trade Zone 53
- 500-acre terminal facilities
- 1,500-acre industrial park
- 2011 tonnage – 2.16 million
- 2011 port industry employment – 60 businesses; 3,000+ people
- Stevedore services
- 200-ton bridge crane
- Roll-on/Roll-off dock
- Port-owned rail service & truck and barge loading facilities

RIVER MILEAGE & TIME

DESTINATION	MILES	KILOMETERS	DAYS
Mississippi River	445	716	4 – 5
New Orleans	937	1,508	8 – 10
Memphis	584	940	5 – 6
Houston	1,340	2,156	10 – 12
Pittsburgh	1,799	2,895	15 – 20
Little Rock	324	526	2 – 3
Chicago	1,368	2,201	10 – 12



BUSINESS ENVIRONMENT

LARGEST EMPLOYERS 2012

- Aaon*
- American Airlines Maint. Base*
- AT&T
- Baker Hughes
- Bank of Oklahoma*
- Broken Arrow Public Schools*
- DirecTV
- Hard Rock Casino & Resort*
- Hillcrest Healthcare System*
- HP Enterprise Services
- IC of Oklahoma
- Jenks Public Schools*
- Mazziio's*
- NORDAM Group*
- ONEOK*
- OSU Medical Center*
- Owasso Public Schools*
- Public Service Co. of Oklahoma*
- QuikTrip Corp.*
- Reasor's Foods*
- River Spirit Casino*
- Saint Francis Hospital*
- Spirit AeroSystems Inc.
- St. John Medical Center*
- State Farm Insurance
- Tulsa Community College*
- Tulsa Public Schools*
- Tulsa Technology Center*
- Tulsa, City of*
- Tulsa, County of*
- Union Public Schools*
- University of Tulsa*
- U.S. Postal Service
- Verizon
- Wal-Mart Stores
- Whirlpool
- Williams Companies*

1,000 or more employees

* Denotes Headquarters or Primary Location



2011 INCENTIVES OKLAHOMA DEPT. OF COMMERCE, NOV. 2010

- Quality Jobs Program
- 21st Century Quality Jobs Program
- Quality Jobs + Investment Tax Credit
- Prime Contractor Incentive
- Engineer Tax Credit Program
- Small Employer Quality Jobs Program
- Ad Valorem Tax Exemptions
- Freeport Law
- Sales Tax Exemptions
- Sales & Use Tax Refunds
- Investment/New Jobs Income Tax Credit
- Employee Training
- Enterprise Zones
- Transportation Infrastructure Assistance
- Finance Programs
- Indian Lands & Employment Tax Credits (Pending)

Example I - Manufacturer (NAICS 332) - \$50 million investment, 200 jobs - annual salary of \$35,000

1a Quality Jobs	\$3,500,000 (5%)	10 years
1b Alternative to Quality Jobs		
Investment/Jobs Tax Credit	\$4,750,000	5 years
(Tax credits accrue and may begin to be claimed July 1, 2012)		
Sales Tax Reimbursement on Construction Materials	\$347,700	One-time
2 Five-Year Property Tax Exemption	\$2,093,369	5 years
3 Freeport Tax Exemption	\$57,670	Annual
4 Sales Tax Exemption on Machinery & Equipment	\$3,477,000	One-time
5 Sales Tax Exemption on Goods Consumed in Mfg. Process	\$1,762,902	Annual
6 Sales Tax Exemption on Energy Used in Mfg. Process	\$63,194	Annual

Estimated total value of incentives over 10 years

With 1a, Quality Jobs Cash Incentive	\$27,908,031
With 1b, Investment Tax Credit Package	\$29,505,731

Example II - Data Center (NAICS 518210) - \$100 million investment, 50 jobs - annual salary of \$75,000

1a Quality Jobs	\$1,875,000 (5%)	10 years
2 Five-Year Property Tax Exemption	\$5,005,925	5 years

Estimated total value of incentives over 10 years **\$6,880,925**



TAXES

PRIMARY OKLAHOMA BUSINESS TAXES 2011

TYPE	BASE OR MEASURE	RATE	AGENCY
Corporate Income	Net income	6%	Ok. Tax Commission
Franchise	Capital employed to produce state income	\$20,000 max \$1.25 per \$1,000	Ok. Tax Commission
State Sales & Use	Receipts from sales/use of taxable items	4.50%	Ok. Tax Commission
Local Sales & Use	Receipts from sales/use of taxable items	3.0% City & 1.017% County	Ok. Tax Commission
Unemployment Insurance	Wages to approximately \$13,200	1% - 1.8% New Locations	Ok. Employment Security Commission
Workers' Compensation Insurance	Payroll and occupation	Variable	Workers' Compensation Court
Personal Income	Taxable income	0.5 – appx. 5.8%	Ok. Tax Commission
Local Property	Valuation of property	Approximately 1% of taxable value	County Assessor

2011 Oklahoma Business Incentives & Tax Information Guide, Oklahoma Dept. of Commerce, Nov. 2010



COMMUNITY DATA

JAN. 2012

- City bond rating – Standard & Poors AA; Moody’s Aa1
- Class of post office – 1st
- Fire insurance class rating – 3 out of 10 ISO rating
- Fire protection – 676 authorized personnel and 30 fire stations
- Police protection – 781 authorized officers
- Meeting facilities – 13,000 hotel rooms and 781,650 sq. ft. of exhibit space

Research Wizard City County Library, Jan. 2012

FINANCIAL INSTITUTIONS HEADQUARTERED IN TULSA

INSTITUTIONS	NUMBER	COMBINED ASSETS
Banks	40	\$36,445,063,000
S&L/Credit Union	27	\$2,926,401,401

FDIC & National Credit Union Administration, Quarter 3, 2011 – Jan. 2012

CLUBS & ORGANIZATIONS

- Business/Professional – 151
- Civic/Service – 210
- Cultural – 63
- Educational – 125
- Special Interest – 179

Tulsa Organizations & Services Database Jan. 2012



QUALITY OF LIFE

TULSA MSA DEMOGRAPHICS

2011-16 POPULATION STATISTICS

DESCRIPTION	2000 CENSUS	2011 ESTIMATE	2016 PROJECTION
Total Population			
Tulsa MSA	859,177	951,814	1,010,741
% White	75.8	70.9	70.8
% Black	8.7	8.4	8.4
% Asian	1.2	1.8	1.8
% Hispanic	4.6	8.8	10.6
% American Indian	7.3	8.3	8.4
Total Households	337,025	371,736	391,053
Percent Male of Population	48.8	49.1	49.1
Percent Female of Population	51.2	50.9	50.9
Population Density per sq. mi.	136.1	150.8	160.1
Household Income (percent in dollars)			
0 – 14,999	17.2	13.4	12.2
15,000 – 24,999	14.7	11.4	10.3
25,000 – 34,999	14.5	12.0	11.2
35,000 – 49,999	17.4	14.8	13.7
50,000 – 74,999	18.7	19.2	19.3
75,000 – 99,999	8.9	12.2	13.4
100,000 – 149,999	5.5	11.1	13.1
150,000 +	3.1	5.9	6.8
Median Household Income	\$37,722	\$48,190	\$52,656
Average Household Income	\$49,600	\$64,122	\$71,854
Per Capita Income	\$19,456	\$25,423	\$28,223
Median Age Total Population	35.2	36.5	37.5
High School Grad. Attainment	29.9	31.4	31.9
Bachelor's Degree Attainment	15.5	17.9	18.8

DemographicsNow.com, Jan. 2012

TULSA POPULATION

YEAR	CITY	COUNTY	MSA
1980	360,919	470,593	657,173
1990	367,302	503,341	708,954
2000	393,047	563,299	859,532
2011*	376,221	611,583	951,814
2016*	392,364	644,236	1,010,741

DemographicsNow.com, Jan. 2012 * Estimate

COST OF LIVING (ACCRA 2011 ANNUAL AVERAGE, JAN. 2012)

- Home price (new 4-bedroom, 2-bath, 2,400 sq. ft.) - \$194,499
- Apartment rent (950 sq. ft., 2-bedroom, 2-bath) - \$599
- Monthly total residential energy costs - \$139.36
- Doctor visit - \$102.78 Dentist visit - \$75.55

COST OF LIVING INDEX COMPARISON

COMMUNITY	COMPOSITE	GROCERY	HOUSING	UTILITIES	TRANSPORTATION	HEALTH CARE	MISC.
Tulsa	90.0	92.2	68.9	96.9	101.3	99.5	100.5
Albuquerque	94.6	94.4	86.7	98.6	94.4	101.1	99.6
Dallas	96.2	100.6	75.2	108.1	105.0	104.7	105.0
Denver	105.0	102.6	112.9	90.0	95.0	106.8	106.9
Houston	89.8	80.7	83.1	89.3	95.2	98.3	96.8
Kansas City	99.4	98.8	89.9	110.1	98.7	97.2	105.2
Little Rock	95.7	94.4	89.1	105.3	95.0	91.0	99.8
Oklahoma City	90.5	91.4	85.4	84.6	95.3	100.2	93.5
St. Louis	91.1	95.1	75.3	104.4	98.3	98.9	95.6
Wichita	92.2	90.1	84.0	92.3	97.2	95.8	98.2

EDUCATION

HIGHER EDUCATION INSTITUTIONS 2011-12 YEAR

INSTITUTION	BUDGET \$	ENROLLMENT	FACULTY*
Langston University**	71,002,493	3,046	222
Northeastern State University**	94,034,747	9,361	584
Oral Roberts University	88,747,299	3,259	252
OSU Center for Health Sciences	159,517,000	428	110
OSU Tulsa	24,251,714	3,118	251
OU Tulsa (includes College of Med.)	133,000,000	1,609	293
Rogers State University	33,936,698	4,632	268
Tulsa Community College	112,077,899	19,367	1,325
University of Phoenix	N/A	1,900	150
University of Tulsa	166,000,000	4,187	306

* Full & Part-time Faculty except Univ. of Phoenix & Univ. of Tulsa which are full-time only **Includes all campuses Tulsa City-County Library, Nov. 2011

HIGHER EDUCATION DEGREE PROGRAMS 2011-12 SCHOOL YEAR

INSTITUTION	ARTS	BUSINESS	SCIENCE	SOCIAL SCIENCE & EDUCATION	GRADUATE
Langston University - Tulsa	3	6	6	7	4
Northeastern State University, B.A.	9	9	6	9	17
Oral Roberts University	30	6	12	14	14
OSU Center For Health Sciences	--	--	--	--	4
OSU Tulsa	5	8	5	10	31
OU Tulsa	1	--	3	2	21
Rogers State University	12	20	11	22	--
Tulsa Community College*	12	39	56	52	--
University Of Phoenix	2	10	5	3	4
University Of Tulsa	11	9	19	22	47

*School grants associate degrees only Tulsa City-County Library, Nov. 2011

TECHNICAL & TRADE SCHOOLS

TULSA TECHNOLOGY CENTER (VO-TECH)

- Enrollment – 4,265 (Fall 2011)
- Seventy four full-time programs
- Five area campuses
- Administers FREE Training for Industry Program for eligible new and expanding companies

SPARTAN COLLEGE OF AERONAUTICS AND TECHNOLOGY

- Enrollment – 1,009 (Fall 2011)
- Six programs in aerospace, avionics and non-destructive testing

TULSA PUBLIC SCHOOLS 2009 - 2010 SCHOOL YEAR

- Largest school district in the state
- Elementary, Middle and High School Magnet and Charter schools
- Number of 2010 high school graduates – 1,687
- Percent of 2010 graduates seeking higher education – 59%
- Spending per student - \$9,592
- Number of 2010 Merit Scholarship Semifinalists – 16
- Five Tech-Prep Programs

TULSA PUBLIC SCHOOL DATA 2009 – 2010 SCHOOL YEAR

	ELEMENTARY	MIDDLE SCHOOL	HIGH SCHOOL
Number of Schools	58	15	11
Enrollment	23,688	7,842	9,316
Student/Teacher Ratio	14:1	14:1	14:1
Total Staff	1,741	608	751
Regular Teaching Staff	1,054	422	492
Kindergarten & Four-Year-Old Staff	295	N/A	N/A
Counselors/Guidance	62	40	48
Gifted & Talented	28	10	6
Special Education	175	78	125
Vocational Education	N/A	10	30
Library Staff	61	16	10
Administrative	66	32	40

Tulsa Public Schools, Oct. 2011

TULSA COUNTY SCHOOLS 2009 - 2010 SCHOOL YEAR

- Total student population – 114,200
- Total employees – 7,868 certified staff & 8,625 support staff
- Total school districts – 13 independent & one dependent
- Average teacher salary - \$38,337 (bachelor degree) \$45,057 (masters degree) \$44,813 (doctorate)

Staffing represents full-time equivalents; avg. salary with fringe benefits for teachers

TULSA COUNTY SCHOOLS 2010 TESTING SCORES

	ACT	SAT VERBAL	SAT MATH
Tulsa Public Schools	19.4	540	551
Berryhill	21.0	--	--
Bixby	21.8	--	--
Broken Arrow	22.0	--	--
Collinsville	20.4	--	--
Glenpool	19.4	--	--
Jenks	23.8	583	610
Liberty	18.5	--	--
Owasso	22.7	--	--
Sand Springs	21.3	--	--
Sperry	19.4	--	--
Skiatook	20.4	--	--
Union	22.2	554	558

Oklahoma State Dept. of Education and contact with schools, Oct. 2011

REVENUE 2009 - 2010 TULSA COUNTY SCHOOL YEAR

REVENUE	AMOUNT \$	PERCENT
Total Local & County	223,895,082	30.0
Total State Dedicated & Appropriated	434,172,130	58.0
Total Federal	91,618,792	12.0
Grand Total	749,686,004	100

State Dept. of Education & Tulsa City-County Library, Oct. 2011

HEALTH CARE

AREA SERVICES (JAN. 2012)

- Physicians – 1,643
- Dentists – 526
- Local HMO's – 4
- Ambulatory surgery centers - 8
- Medical clinics – 146

TULSA HOSPITALS

FACILITY	BEDS	BASSINETS	BIRTHS	INPATIENT -OUTPATIENT ADMISSIONS	EMERGENCY ADMISSIONS
Cancer Treatment Center	43	N/A	N/A	834/23,642	N/A
Hillcrest Medical Center	727	48	3,519	24,284/78,099	47,841
Laureate Psychiatric Clinic & Hospital	91	N/A	N/A	2,929/10,143	N/A
OSU Medical Center	249	15	587	7,390/23,615	45,668
Saint Francis Hospital	600	34	3,819	34,034/254,790	85,004
Children's Hospital at Saint Francis	162	N/A	N/A	7,786/ N/A	N/A
St. John Medical Center	547	20	2,000	28,200/395,000	52,500
Southcrest Hospital	180	26	1,847	8,849/51,891	30,637
Saint Francis Hospital South	60	11	N/A	2,881/15,288	20,670

Vision Tulsa 2011 Annual Report, Feb. 2012

MUSEUMS

- Alexandre Hogue Gallery
- Black Settlers
- Gilcrease Museum
- Ida Dennie Willis Museum
- International Linen Registry
- Mac's Antique Car Museum
- OK Jazz Hall of Fame
- ORU Elsing Museum
- Philbrook Museum of Art
- Sherwin Miller Museum of Jewish Art

PERFORMING ARTS

- American Theatre Company
- Theatre Tulsa
- Tulsa Ballet Theater
- Tulsa Opera

FESTIVALS & FAIRS

- Tulsa State Fair
- Mayfest
- Oktoberfest
- July 4th Celebrations
- Gatesway Intl. Balloon Festival
- Jazz on Greenwood Festival
- Chili Cookoff & Bluegrass Festival
- Winterfest Holiday Festival
- Christmas & Holiday Festivals
- Numerous Ethnic Festivals

LOCAL ENTERTAINMENT & OUTDOOR RECREATION

- BOK Center Arena
- Oklahoma Aquarium
- Golfing – 24 public; 10 private
- 138 area parks
- Expo Square Events
- Big Splash Waterpark
- Tulsa Zoo
- Oxley Nature Center
- Municipal Rose Garden
- Discoveryland!
- Seven area lakes
- Riverparks and trails

SPORTING EVENTS

- Tulsa Drillers Baseball
- Tulsa Oilers Hockey
- Fair Meadows Horse Racing
- Annual Tulsa Run
- Tulsa Shock WNBA Basketball
- University of Tulsa Golden Hurricane
- Oral Roberts University Golden Eagles

MAJOR SHOPPING DESTINATIONS

- Woodland Hills Mall – 165 stores including Sears, Dillard's, Macy's & JC Penney
- Tulsa Promenade Mall – 96 stores including Dillard's, Macy's & JC Penney
- Utica Square – 60 stores including Saks Fifth Avenue & Miss Jackson's
- The Farm – Unique outdoor center with more than 40 specialty shops
- Tulsa Hills – 146-acre outdoor center including Lowes, Belks, & Target
- And 149 other centers

CLIMATE

- Average annual rainfall – 41 in., snowfall – 9 in.
- Average humidity – 81% morning & 56% afternoon
- Average temperature

MONTH	HIGH	LOW
July	94	73
January	46	25

- Direction of prevailing wind and speed – southerly, 10 mph.
- Average days of sunshine per year – 227

OTHER FACTS

TULSA MSA CITY CRIME RATES (PER 100,000 POPULATION)

- Robberies – 158.0
- Rapes – 42.3
- Homicides – 6.4
- Assaults – 391.5

FBI Uniform Crime Reports, Jan. 2012

MEDIA

- 33 local radio stations
- 100+ digital/HD cable-television channels
- One daily metro newspaper and numerous weekly

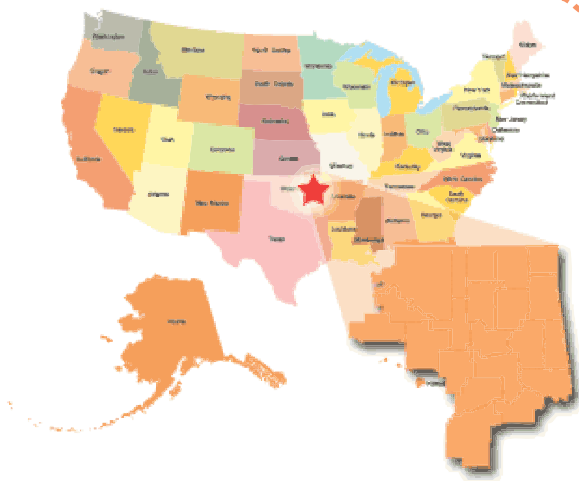
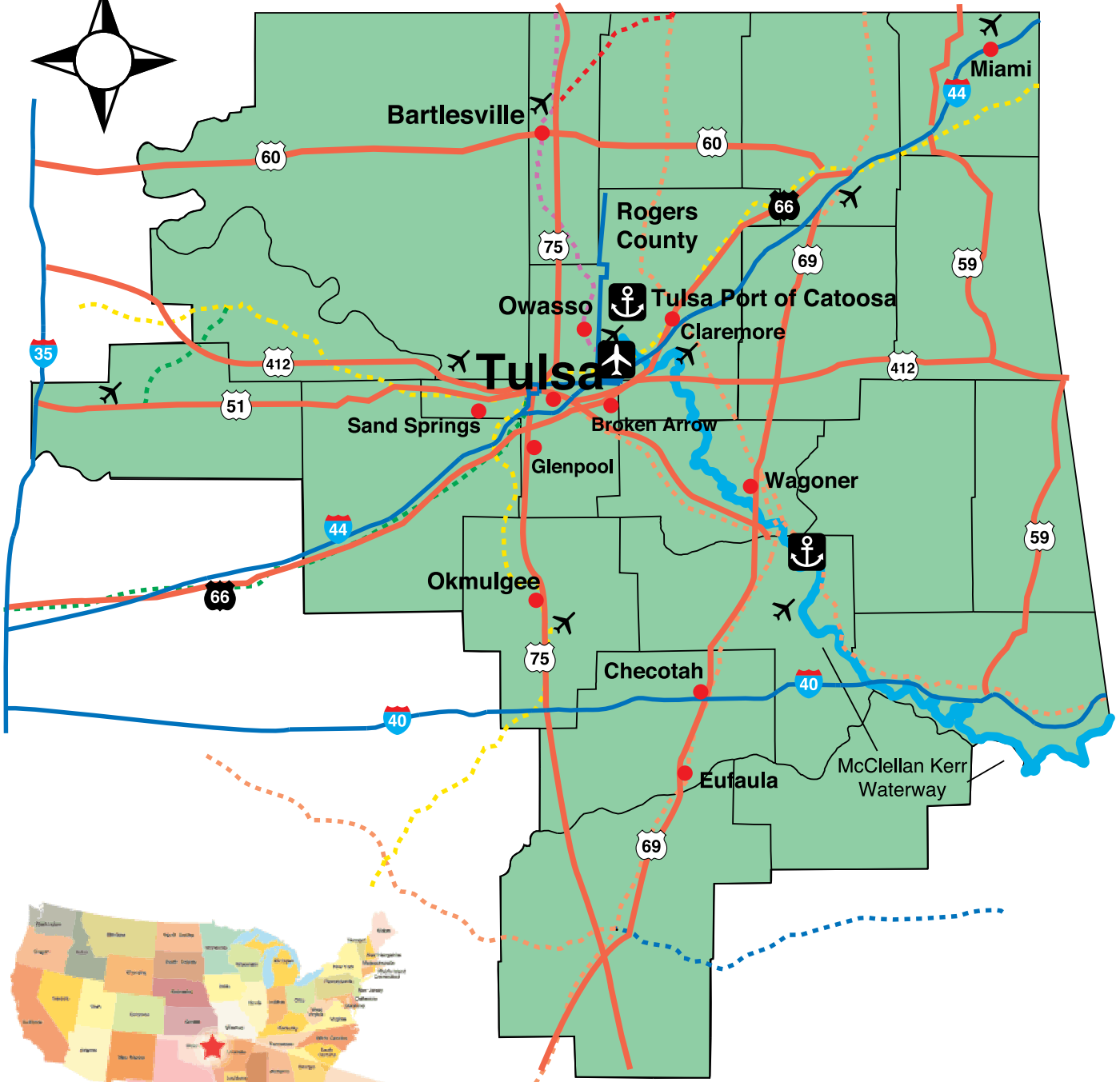
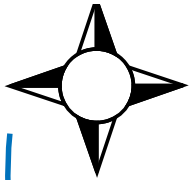
VISITOR COSTS

- Estimated average hotel costs - \$77 per day
- Number of hotels and motels – 268
- Estimated average food and other costs - \$46 per day
- Number of restaurants – 1,076

ERI Geographic Reference Report, Jan. 2012

MISCELLANEOUS FACTS

- Central time zone
- Area code – 918 or 539
- Founded in 1898
- Metro area square miles – 5,151
- City area square miles – 192
- Elevation – 725 feet above sea level



TULSA



WHERE BUSINESS GROWS



TULSA METRO CHAMBER

Economic Development

Williams Center Tower II

2 W. 2nd St., Ste. 150

Tulsa, OK 74103

918-585-1201

800-624-6822

Fax 918-585-8386

www.GrowMetroTulsa.com