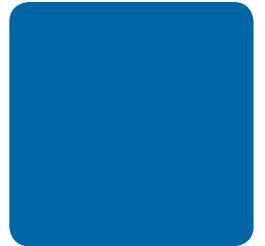


TULSA

GROWMETROTULSA.COM



TULSA AT A GLANCE

WHERE WILL YOU GROW?

In Tulsa and Northeast Oklahoma you'll find a climate favorable for growing many types of business. Our workforce is highly educated and motivated. Our pro-business atmosphere helps keep the cost of doing business among the lowest in the region. And the little things that may actually be quite significant, such as a central location and an outstanding quality of life, help make the Tulsa Region even more desirable as a place to live and work.

In short, Tulsa is one of the most business- and people-friendly communities in the country. **Come grow with us.**



No. 2 city nationwide
for young people to
find a job
(*The Fiscal Times* 2012)

■ Cost of living 11 percent below the national average

- Recent new announcements include Garmin International, Clear Edge Filtration, Nemaha Oil & Gas, American Tire Distributors, Word Industries, GWACS Defense, Ductmate, Cherokee Nation Government Solutions, and CFS II.
- Recent expansions include Lufthansa Technik, Gunnebo Johnson, Webco, AT&T, Team Oil Tools, WPX Energy, AG Equipment, Baker Hughes, CSI Aerospace, U.S. Highland, ORS Nasco, Capital One Auto Finance, Spirit AeroSystems, Cimarex Energy, Ameron International, and New Dominion.
- No. 2 among top 10 cities for young people to find a job (*The Fiscal Times* 2012)
- No. 3 best employment outlook in the nation, second quarter 2012 (*Manpower* 2012)
- No. 5 city for out-of-state house hunters (*Trulia.com* 2012)
- No. 6 region for small business (*The Business Journals* 2011)
- No. 8 among top 10 U.S. cities for manufacturing (*Bureau of Labor Statistics* 2012)
- **Fifth lowest cost of doing business in the nation**
- Top 10 city for best music scene (*Livability.com* 2012)
- No. 11 for best state for business (*Chief Executive Magazine* 2011)
- No. 15 most affordable city (*Forbes* 2011)
- **Second shortest commute time in the nation based on comparable cities**

CULTURE & RECREATION

- Gilcrease & Philbrook Museums
- Tulsa Ballet
- Tulsa Opera
- Tulsa Theater
- BOK Center arena events and concerts
- World-class golfing - 24 public and 10 private courses
- Mayfest Arts and numerous cultural festivals
- Oklahoma Aquarium
- Tulsa Zoo & Oxley Nature Center
- Tulsa Drillers Baseball at the new ONEOK Field
- Tulsa Shock WNBA Basketball
- Tulsa Oilers Hockey
- TU & ORU collegiate sports
- Five regional and 149 local shopping centers/districts

Top 3 real estate
market for value gain
(*Zillow.com* 2012)

INDUSTRIAL BUILDINGS (JULY 2012)

- Market size – 60,592,124 sq. ft.
- Available sq. ft. – 7,306,123 Vacancy 12.06%
- Rental rates – \$3.94 to \$6.59 sq. ft. triple net
- 2011 city construction permits - 24 for 138,700 sq. ft.

LAND (JULY 2012)

- More than 31 developed industrial and business districts
- Tulsa Port of Catoosa (full intermodal access)
- Tulsa International Airport (700+ shovel-ready acres)

OFFICE BUILDINGS (JULY 2012)

- Market size – 21,560,828 sq. ft.
- Available sq. ft. – 5,164,104 Vacancy 23.95%
- Rental rate average \$14.22
- 2011 city construction permits - 16 for 790,700 sq. ft.

TULSA INTERNATIONAL AIRPORT (JAN. 2012)

- Located on 4,000 acres – 700+ shovel-ready acres available for immediate development
- Ten minutes from most points in the metro including downtown Tulsa and the Port of Catoosa
- 22 gates and three runways – 10,000, 7,700 and 6,100 feet in length
- Non-stop jet service to 16 cities with an average 60+ departures per day
- Three freight carriers; 2011 air freight – 54,000+ tons
- U.S. Customs offices
- Daily flights on American, Delta, Southwest & United

MOTOR FREIGHT

- Central U.S. location with access to I-44, I-40 & I-35
- One-to-two day delivery time to major cities in the West South Central region
- Numerous carriers including FedEx, UPS, Melton, Yellow, and others

TULSA PORT OF CATOOSA

- Year-round service – ice free
- Foreign Trade Zone 53
- 500-acre terminal facilities
- 1,500-acre industrial park
- Stevedore services
- Roll-on, roll-off dock services
- Full intermodal services

RAIL

- Two mainline carriers – BNSF & Union Pacific
- Four short line carriers – Sand Springs, Tulsa-Sapulpa Union, St. Louis Southwestern & SK&O
- Area switching services and piggyback facilities
- Rail serves major industrial districts and the Tulsa Port of Catoosa

COST OF LIVING INDEX

(C2ER THIRD QUARTER 2012, NOV. 2012)

- Home price (new 4-bedroom, 2-bath, 2,400 sq. ft.) - \$190,706
- Apartment rent (950 sq. ft., 2-bedroom, 2-bath) - \$588
- Monthly total residential energy costs - \$124.67
- Doctor - \$100.60
- Dentist - \$77.67
- Composite index - 88.3%

TULSA WORK FORCE (SEPT. 2012)

- Area work force: 298,261 county; 450,194 MSA; 1,825,041 state
- Area unemployment rate: 5.2% county; 5.3% MSA; 4.9% state
- Population (2011-12 Est.): 376,221 city; 611,583 county; 951,814 MSA

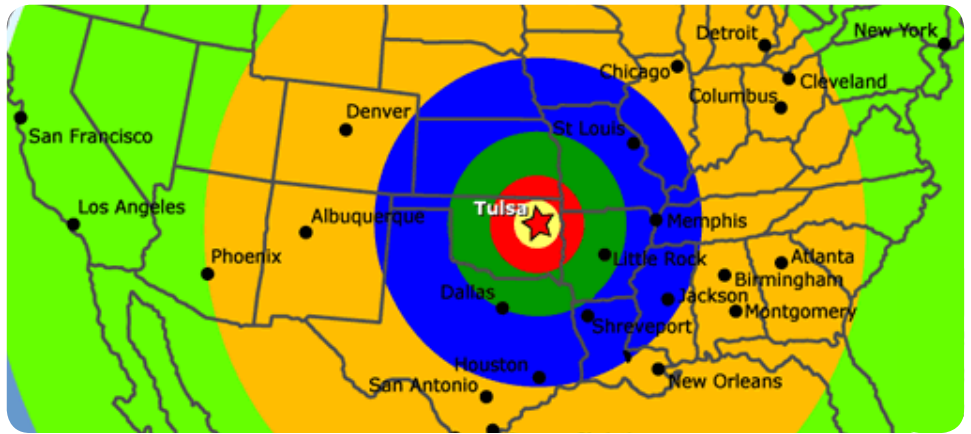
INCENTIVES

- Quality Jobs Program
- 21st Century Quality Jobs Program
- Quality Jobs & Investment Tax Credit
- Quality Jobs Program - PrimeWIN
- Engineer Tax Credit Program
- Small Employer Quality Jobs Program
- Ad Valorem Tax Exemption
- Freeport Law
- Sales Tax Exemptions
- Sales & Use Tax Refunds
- Investment / New Jobs Income Tax Credit
- Employee Training
- Enterprise Zones
- Transportation Infrastructure Assistance
- Finance Programs



ECONOMIC DEVELOPMENT

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2 West Second Street, Suite 150
Tulsa, OK 74103
800.624.6822 | Fax 918.585.8386
www.GrowMetroTulsa.com



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SERVICES

Incentives analysis and confidential site location services

Workforce attraction

Research and economic data

ChooseTulsaJobs.com

Tulsa's Young Professionals

Customized workforce analysis

Partnering employers with colleges for
workforce education and training

Existing business development

Regulations, permits, coding and zoning

Small business development

Small Business Resource Center

Let's Do Business buy-regional program

Employee relocation assistance

New business attraction

Legislative advocacy

Business retention

Downtown development